

# Hannah

858 N Hodgeman Street  
Laramie, WY 82072

# Robinson

308-760-4384  
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## Work Experience

### THE AROUND CAMPUS GROUP

#### Sales Team Leader

May 2014 to August 2014

- Lead daily morning and evening meetings.
- Sold over \$25,000 in advertising (double the national average).
- Finished 2<sup>nd</sup> out of 28 in the region, 5<sup>th</sup> out of 65 in my territory, and 45<sup>th</sup> out of 600 nationally.
- Closed the most contracts in my region.
- Traveled to other markets to help reach goals.
- Met own weekly goals.
- Cold-called on over 30 businesses per day.
- Motivated my team.
- Built rapport with clients.

### BRANDING IRON – UW STUDENT MEDIA

#### Arts & Entertainment Editor, News Writer

August 2013 to December 2015

- Managed a group of 4 to 6 students.
- Organized a weekly news budget.
- Wrote accurate stories for a large audience.
- Performed under pressure and strict time constraints.
- Communicated clearly and precisely, always.
- Conducted interviews to uncover information.
- Made and kept appointments.

### COAL CREEK COFFEE CO.

#### Kitchen Manager, Baker, Barista

April 2015 to Present

- Providing outstanding customer service.
- Overseeing production of quality goods and striving for best quality of all goods.
- Maintaining clean working environment.
- Following health and safety guidelines.
- Assigning tasks to staff as well as training staff.
- Leading staff effectively to create best possible work environment.
- Communicating clearly with staff.

## About

I'm Hannah! I have a passion for helping others achieve and exceed their goals. I constantly strive for success and nothing less. Working as part of a team or on my own are both things I do well. I'm creative, enthusiastic, dedicated, detail oriented and self-motivated. In my spare time, I get outside to bike, hike or walk my dog.

## Education

### UNIVERSITY OF WYOMING

#### B.A. in Journalism, emphasis in New Media and Advertising

Graduated: December 2015

## Skills

- Extremely detail oriented
- Teamwork
- Sales
- Clear, concise communication
- Exemplary writing and grammar
- Microsoft Office
- Adobe InDesign, Photoshop, and Illustrator
- Wordpress, blog management

## References

### ARLENE ORTH – THE AROUND CAMPUS GROUP

Akorth425@gmail.com - 513.292.4800

### SUE WILLIAMS – WILLIAMS JEWELERS

308.762.1380

### DEB KRAENOW – BOX BUTTE COUNTY EXTENSION

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